

# Cequence CQAI Technology

Advanced Machine Learning-based Bot Detection



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## Introduction

As brick-and-mortar business models transition to predominantly online, bad actors are increasingly using sophisticated bot attacks to commit fraud. Bot-based business logic abuse (bot attacks) often start with basic reconnaissance, escalating based on signs of success or retooling when faced with resistance. Bot scenarios can lead organizations down the path of infrastructure overspend or slow performance for legitimate users if not addressed quickly. In the face of this evolving threat, organizations need to implement advanced bot mitigation solutions to protect their crown jewels – the business logic behind their public-facing applications.

## Traditional Bot Defense Techniques No Longer Work

### Web App Firewalls

When first faced with fraud resulting from bot attacks, enterprises often turn to existing tools such as Web App Firewalls (WAFs). However, since WAFs prevent attacks by blocking specific IP addresses, attackers can easily bypass them by spreading their attacks across millions of IP addresses available through Bulletproof Proxy vendors. The next attempt to prevent the attack is typically geo-fencing, which also can be easily bypassed using residential IP addresses to blend in with customer traffic sourced via Bulletproof Proxies. Additionally, when WAF signatures are often used to look for suspicious HTTP headers, attackers respond with the necessary values to successfully mimic real browsers.

### Client-Telemetry based Bot Mitigation

While first-generation bot mitigation tools provide an initial reprieve from bot attacks, they do not provide the sustained efficacy that enterprises need to fight back against bots that mutate their behavior. To differentiate legitimate requests from bot traffic, first-generation bot mitigation products take an approach of analyzing and collecting client data collected from end-user devices. They use different techniques to collect this data, depending on whether the application is web, mobile, or API-based.

For web applications, such vendors provide a JavaScript to embed within HTML pages, which, when delivered to web browsers, collects and reports telemetry data. For mobile applications, a mobile SDK is provided for developers to integrate into their apps. Then, when the apps are used, the SDK collects and transmits telemetry data back to the bot mitigation tool. For API-based applications, there is no way to add an agent, thereby limiting telemetry collection, creating a policy inconsistency gap between an organization's web/mobile apps and APIs. They also suffer from several additional disadvantages, as highlighted below.

- › **Significant impact on application load times and user experience.** JavaScript integrated into a webpage can degrade webpage load times by as much as two seconds. SDKs collecting telemetry data can greatly impact application load time, response time, and battery life.
- › **Slowing down application development.** Any external integration in the form of JavaScript or a mobile SDK becomes a heavy lift for teams coordinating app development, testing, and certification. With these two approaches, enterprises can spend months of effort to protect a handful of applications from bot attacks. For a mobile SDK to be effective, it

needs to be pushed to all legitimate users. To ensure protection is maintained, businesses must upgrade their entire user population every time a new version of their mobile app is released – placing a significant burden on end-users who may accept the upgrade.

- › **Inability to protect direct API traffic.** Since direct API clients cannot generate client-side telemetry signals, such solutions have to resort to simple statistical techniques like rate limiting, or worse, whitelisting IP address ranges, to avoid blocking legitimate API traffic.
- › **Inability to handle legitimate bots.** Like direct API clients, legitimate bots can't integrate an agent to collect client-side telemetry. So, first-generation tools must resort to whitelisting IP address ranges of popular search engine vendors, to avoid blocking crawlers and other "good bots".
- › **Lack of sustained efficacy.** Due to the presence of client-side code, it's easy for cybercriminals to analyze JavaScript and mobile SDKs from different vendors and change their attack behavior to evade them. To counter this behavior, enterprises must deploy modified JavaScript and SDKs to all the applications requiring protection.

## Cequence CQAI Technology: Powered by Machine Learning-Based Fingerprinting

Cequence Security has taken a very different approach to bot mitigation with the Cequence Application Security Platform, which uses multi-dimensional machine learning (ML) techniques to analyze user behavior without requiring any client-side or application integration. CQAI, the foundation of the platform, analyzes behavioral intent consistently across web, mobile, and API traffic, detecting legitimate bots based on their behavior, not just based on their IP addresses. Conversely, attack traffic is identified by its behavior as well, which is continuously determined and learned by the ML models. CQAI actively "fingerprints" incoming requests based on the similarity of their behavioral traits, as analyzed by the ML models, unlike first-generation solutions which refer to fingerprinting to identify end-user devices based on telemetry signals received from them.

CQAI is deployed with over 150 customizable rules that encode common behavioral traits of automated attacks, resulting in immediate mitigation efficacy upon deployment. Additional ML models provide time-based analysis that can identify statistical anomalies of request rates or anomalies in usage over time. These increase the efficacy of attack detection. CQAI ML models can be further tuned or customized based on specific application use cases. Additionally, the open platform allows customers to import security intelligence and also export it into third-party systems like SIEMs, anti-fraud tools, firewalls, and IDS/IPS systems.

Cequence also provides a managed threat monitoring service, backed by leading data scientists and cybersecurity experts working in close partnership with the customer. This service includes updates and tuning of ML models, policy updates, and the creation of advanced application-specific rules. It allows enterprises to focus on their applications and business logic, leaving industry experts to protect their applications without any required changes or need for extra development.

## Four Pillars of Threat Detection

To determine malicious from good intent, CQAI analyzes each application request based on the four components of an automated attack – tools, infrastructure, credentials, and behavior.

### Tools

Tools represent the most basic component of an attack. This detection pillar focuses on identifying heuristics that deal with the immutable characteristics of the code launching the attack or, increasingly, the attributes of an off-the-shelf tool that are difficult to change for novice bad actors. Popular examples include SNIPR, SentryMBA, BlackBullet, and OpenBullet.

### Infrastructure

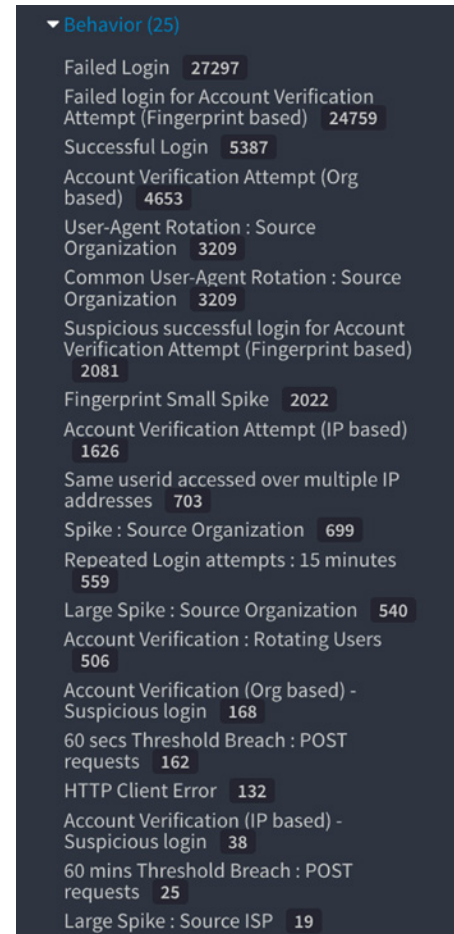
Infrastructure represents the resources that bad actors need to distribute their attacks and anonymize themselves. This includes detecting the top offending organizations and networks used for abuse across our customer base and identifying increasing usage of high reputation Residential IP Proxies (RESIPs) through services like Luminati, StormProxies, and others. Additional examples of infrastructure are “proxy-as-a-service” businesses that tacitly allow and encourage fraud through their networks and compromised IoT devices that serve as semi-public open proxies to launch attacks.

### Credentials

Attackers need user accounts – either legitimate and compromised or fake– to carry out attacks. The credentials detection pillar focuses on how credentials are used in automated attacks. This helps identify techniques and patterns used across requests that could indicate credential abuse or iteration using stolen credentials from well-known data breaches. It also helps identify large-scale manual fake account creation to uncover patterns that may expose bad actors’ intent.

### Behavior

Behavior represents the unique characteristics, or behavioral fingerprint, a bad actor creates when using tools, infrastructure, and credentials to launch an attack. This pillar deals with the human element of automated bot attacks and helps identify “low and slow” attacks, “fast and furious” attacks. It also examines a bad actor’s preferred tactics as they try to evade detection and sustain the offensive.

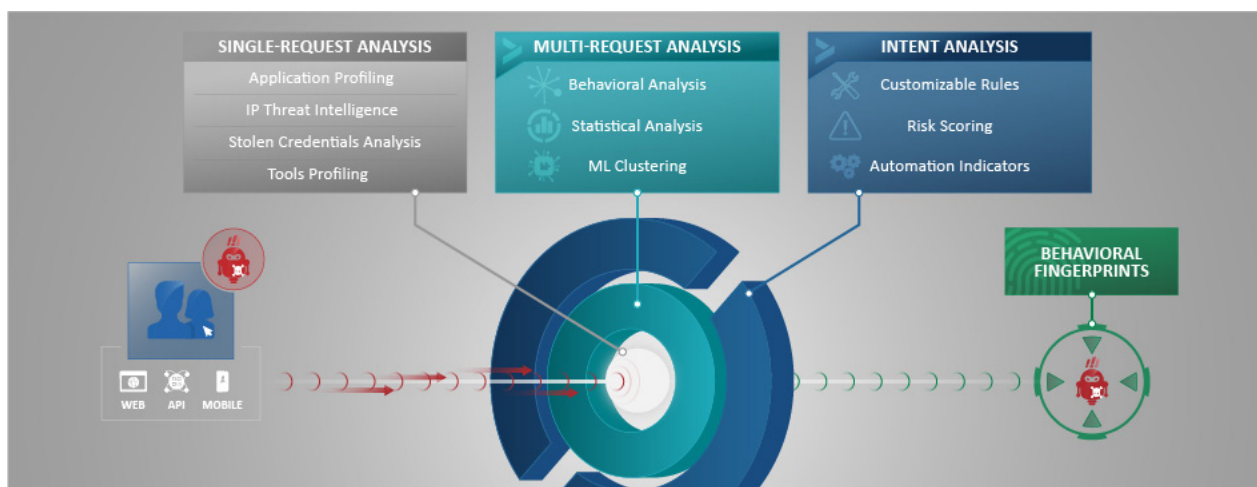


Example of rules triggering for a request highlighting behavioral heuristics

## CQAI Multi-dimensional ML Analysis

As shown in the image below, the CQAI multi-dimensional, ML-based analysis is applied to the four pillars of an attack in three phases:

1. Single-request profiling
2. Multi-request profiling
3. Intent analysis



*CQAI traffic analysis flow*

### Phase One: Single-Request Profiling

Each incoming request is analyzed in context, using supervised ML models to automatically discover and optimize 18 HTTP transaction attributes (header positions, values, etc.), that are then grouped by their browser class (e.g., Chrome, iOS, Safari, headless browsers, Selenium, etc.). The resulting attribute subsets are used to compute “fingerprints” – unique digital hashes for requests with similar characteristics. Using the same fingerprint value, CQAI groups the requests generated from different application clients (e.g., iOS app users).

Unlike first-generation bot detection vendors, which use fingerprints to identify each client device based on telemetry signals, CQAI instead examines clients’ behavior. The following analysis techniques are performed in the context of a single client request.

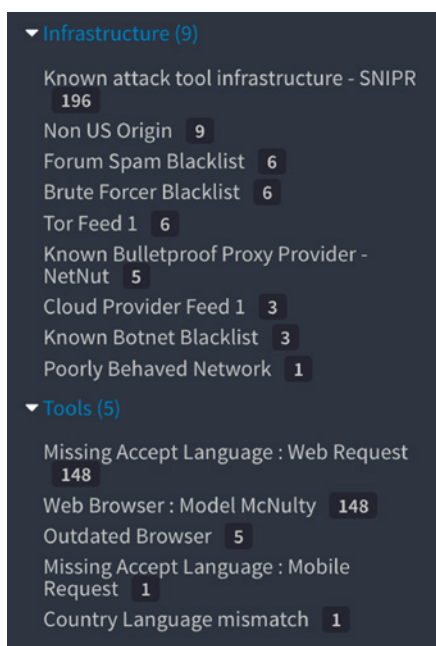
- › **Browser, OS, app and device identification:** CQAI uses supervised ML models, continuously trained by Cequence to predict the browser, OS type, and version, application or toolkit used to generate the requests and device type. These predicted values are then compared to the values sent by the client in the request itself (e.g., in User-Agent strings). One of the typical tactics used by bad actors is to pretend to be a known browser while using a botnet script or toolkit to generate requests. Such behavior is immediately detected as the output of this step.
- › **Geo-IP reputation analysis:** CQAI checks the originating IP address of the request in threat intelligence feeds, since it’s common to find bots using known bad infrastructures or IP address ranges. Bots are also frequently hosted on cloud providers such as AWS or other lower-cost regional cloud providers.

- › **Attack tool similarity matching:** Using supervised models, CQAI compares the incoming requests against patterns of known botnet toolkits like Snipr, MBA, OpenBullet, and BlackBullet. With strong offline learning provided by labeled data for major known botnet toolkits, the models ensure a high degree of efficacy in identifying requests generated by these sources.
- › **Credential reputation analysis:** Cequence subscribes to external threat intelligence feeds that help identify username-password combinations originating from known data breaches. This analysis uses Bloom filters to avoid the security and privacy risks of storing or caching user credentials.

### Phase Two: Multi-Request Analysis

CQAI then analyzes the broader spectrum of requests originating from the same IP address or user session. This step is critical in determining malicious behavior, which often transcends the scope of a single transaction and is often seen as a pattern across multiple requests. For multiple requests, the following analysis techniques are used.

- › **Anomalous traffic spike detection:** CQAI performs multi-request analysis using Facebook’s Prophet model for time-series analysis to detect changes in seasonal traffic patterns, such as anomalous spikes in usage compared to normal daily or weekly activity. This ML-based time-series analysis offers several advantages over non-ML based alternatives, like moving average analysis, which arbitrarily uses thresholds of 15 minutes or 30 minutes to evaluate usage over time without any prior knowledge of the application’s seasonal usage pattern.
- › **Clustering of fingerprints:** CQAI uses unsupervised ML to cluster together fingerprints based on closeness attributes. These are shown as “Clusters” in the management dashboard. A cluster may, therefore, include multiple fingerprints found to exhibit similar characteristics



*Example of rules triggering that highlight detection of malicious tools and infrastructure*

### Phase Three: Intent Analysis

The final phase of the CQAI analysis applies more than 150 predefined and customer-defined rules against an incoming request. Out-of-the-box rules are defined and updated by Cequence, with codified patterns of typical bot or malicious behavior seen across all Cequence customers. Custom rules can be created and managed by customers to enforce a positive security model so that incoming requests that match those rules are treated as good, and anything else is treated as bad and blocked. Conversely, rules can be used to enforce a negative security model so that incoming requests matching those rules are treated as bad requests, while anything else is treated as good and allowed to pass through. At the end of this phase, the management dashboard displays the characteristics for each incoming request in each of the four detection pillars, as well as an analysis based on the predefined and custom rules.

## Summary

CQAI differentiates Cequence from competitive bot mitigation offerings by being the only solution that does not require the use of JavaScript or mobile SDKs. The agentless, ML-based approach delivers higher sustained efficacy against sophisticated bot attacks while eliminating JavaScript and SDK-related penalties such as slow page loads, friction-inducing development delays, and poor user experience from forced mobile upgrades. As organizations migrate to an API-based development methodology, CQAI applies the exact same ML-based analysis to API traffic, ensuring policy consistency across all public-facing applications.

When the platform is combined with the Cequence Threat Monitoring Service, customers benefit from the collective knowledge that the Cequence data scientists and cybersecurity experts provide. Unlike other offerings, CQAI is not a black box. It's open and customizable nature gives customers the ability to access attack data, modify policies, and observe results in real-time even when leveraging the expertise of the Threat Monitoring Service.





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